

**INSTITUTE IN INTERNATIONAL COMMERCIAL LAW  
AND DISPUTE RESOLUTION**

University of Pittsburgh School of Law,  
Touro College Jacob D. Fuchsberg Law Center and  
University of Zagreb Faculty of Law

In cooperation with the United Nations  
Commission on International Trade Law



**Summer 2011**

*2<sup>nd</sup> Annual*

*Summer Law Program in Croatia*

*July 10 - August 6, 2011*

**Zagreb and Zadar, Croatia**

# CROATIA

ZAGREB • ZADAR

About the Program

## INSTITUTE IN INTERNATIONAL COMMERCIAL LAW AND DISPUTE RESOLUTION

JULY 10 - AUGUST 6, 2011

In cooperation with the United Nations Commission on International Trade Law (UNCITRAL), the University of Pittsburgh School of Law, Touro College Jacob D. Fuchsberg Law Center, and the University of Zagreb Faculty of Law are pleased to present The Institute in International Commercial Law & Dispute Resolution.

This four-week, five-credit program, taught by leaders in the field provides a broad introduction to international business transactions, followed by a focused examination of the law governing international sales of goods and international commercial arbitration. The program also highlights a number of key legal instruments arising out of the work of UNCITRAL. The first three weeks of doctrinal instruction are further enhanced by a final week of skills training applying students' newly acquired legal expertise to a simulated dispute arising out of an international sale of goods and subject to arbitration. The Institute offers focused and innovative legal educational training concentrating on a timely and exciting area of law – all in a perfect setting.

The program begins with a week in Zagreb, Croatia's vibrant capital. Zagreb is the cultural center of the country, as well as its largest city. Students and faculty then move to Zadar, where they will spend the final three weeks of the program on the Adriatic Sea's Dalmatian coast. Zadar is a walled city of less than 100,000 people situated on a peninsula steeped in history. The third weekend of the program includes a group excursion to a nearby archipelago and its surrounding waters.

Participants will be chosen from law schools throughout North America, Europe and around the globe. The enrollment maximum is 36 students; it is anticipated that approximately half of the students will come from North America and the other half from Europe and other areas. In 2010, students came from five continents. This program may be of particular interest and value to students interested in preparing to participate in the Willem C. Vis International Commercial

Arbitration Moot. The Institute will provide a uniquely international educational experience to students from multiple legal and educational backgrounds, as participants will be chosen from an internationally diverse group of law schools.



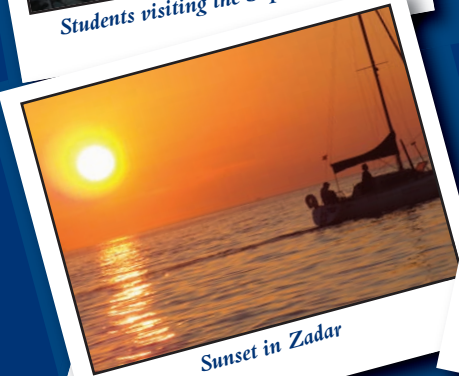
*Cityscape of Zagreb, capital of Croatia*



*Students visiting the Supreme Court*



*St. Marks Church, Zagreb*



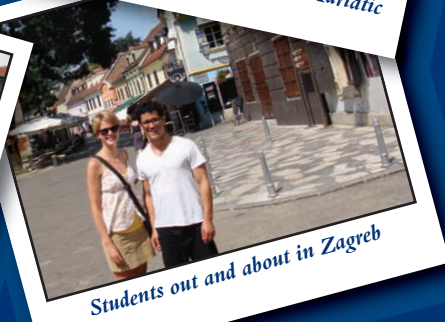
*Sunset in Zadar*



*Enjoying the Sea Organ and the Adriatic*



*The ancient island town of Nin*



*Students out and about in Zagreb*

Interested students should contact **Kate Anderson** at Touro Law Center:  
[kanderson@tourolaw.edu](mailto:kanderson@tourolaw.edu) or 631-761-7055.

Applications will be accepted as of November 15, 2010.  
For the online application and more information, please see:  
[www.tourolaw.edu/summerprograms](http://www.tourolaw.edu/summerprograms).

## Courses/Academic Program

All instruction will be in English. The educational content of the program is one five-credit course that will cover: (1) an overview of the nature and structure of international business transactions; (2) an overview of mediation and arbitration as private means of resolving international commercial disputes; (3) a brief introduction to private international law and comparative contract law principles; (4) an in-depth study of the law governing international sales of goods, with a focus on the CISG; (5) an in-depth study of the law governing international commercial arbitration and enforcement of arbitration awards, with a focus on the UNCITRAL Model Law and the New York Convention; and (6) the development of analytical, research, oral advocacy, and written advocacy skills in the context of a dispute arising out of a practical problem based on a fictional international sales transaction.



*Our boat visits an island beach near Zadar*

## Excursions and Extra-Curricular Activities

Classes meet from 9 a.m. to 12:30 p.m. on weekdays. The first week will be spent in Zagreb and will include visits to Croatian courts. During the first weekend the program will move to Zadar, with a visit to Plitvice Lakes National Park en route. Students are free to travel on their own during the second weekend. During the third weekend, there will be a boat outing through the islands of Kornati National Park. Students wishing to see more of the region are encouraged to extend their travels before or after the program.

## Accommodations

In Zagreb, students will be housed in a centrally located hotel – a convenient walk or trolley ride from the University of Zagreb where classes will be held. Breakfast will be provided at the hotel and lunch will be provided nearby. Students are on their own for dinner.



*Program hotel in Zagreb (Jadran on left)*

In Zadar, instructional facilities will be provided at the University of Zadar in a classroom setting right on the water, and breakfast and lunch will be available at the nearby student cafeteria. Students will be housed in dorms within reasonable walking distance of the cafeteria and classroom locale.

All classroom and dormitory facilities will include Internet access (computer labs and wireless access for your personal computer).



*Zadar dorms inside and out*

*Any applicant with special needs should contact Kate Anderson before applying to this summer program. The housing facilities in Zadar do not meet U.S. standards for handicap access.*

## Calendar

### Sunday, July 10:

Student arrival and registration at the program hotel

### Monday – Friday, July 11 – 15:

Class is generally from 9:00 a.m. to 12:30 p.m. (including breaks)

Introduction to international business transactions (with an emphasis on transactions involving businesses from the United States, Southeastern Europe and the European Union), private commercial dispute resolution, private international law, and comparative contract law, as well as various commercial law instruments developed and promoted by UNCITRAL; visit to Croatian courts and an arbitration institution – instruction by Dr. Siniša Petrović, Professor Ronald Brand and Dr. Nina Tepeš

### Saturday, July 16:

Transfer from Zagreb to Zadar, with a stopover at Plitvice Lakes National Park (Sunday transportation available for those observing the Sabbath on Saturday)

### Monday – Friday, July 18 – 22:

Class is generally from 9:00 a.m. to 12:30 p.m. (including breaks)

International sales of goods – a thorough exploration of the CISG, along with related commercial law, practices and trade terms – instruction by Professor Harry Flechtner and Dr. Nina Tepeš

### Monday – Thursday July 25 – 28:

Class is generally from 9:00 a.m. to 12:30 p.m. (including breaks)

International commercial arbitration – a thorough exploration of the UNCITRAL Model Law and the New York Convention, along with an introduction to various arbitration rules – instruction by Professor Jack Graves

### Friday, July 29:

Exam covering materials addressed in weeks one through three

### Saturday, July 30

#### (raindate Sunday, July 31):

Optional boat outing through the islands of Kornati National Park (included in tuition cost)

### Monday – Friday, August 1 – 5:

Class is generally from 9:00 a.m. to 12:30 p.m. (including breaks)

Skills practice in applying the doctrine covered in the first three weeks. Exercises in the development of analytical, research, and advocacy skills – students will be provided with a simulated international sales transaction in which a dispute has arisen and is subject to arbitration and will work in two-person teams to research and analyze the problem and, ultimately, to participate in a mock arbitration of the dispute. Each student will be expected to draft a detailed outline of a memorandum of law in support of claimant or respondent and to make a number of oral presentations to the class, in addition to participating in the final arbitration hearings as both an advocate and an arbitrator – instruction by Dr. Davor Babić and Professor Margaret Moses (Students will be split into two sections during this skills portion of the course, with each faculty member working with one section – sometimes separately and sometimes together.)

### Friday, August 5:

The program ends late afternoon, and a closing dinner will be held in the evening in the nearby historic island town of Nin

### Saturday, August 6:

Bus transportation will be provided from Zadar to Zagreb, or any other location within Croatia

# Faculty

## Dr. Davor Babić

*Professor of Law,  
University of Zagreb*  
Professor Babić teaches Private International Law, Arbitration and ADR at the University of Zagreb Faculty of Law. He has published



on various topics related to international commercial arbitration and mediation, conflict of laws, international jurisdiction and European private international law. He served as the secretary of the Permanent Arbitration Court and Mediation Centre of the Croatian Chamber of Commerce and has substantial experience as an arbitrator and mediator in international commercial cases. Babić is one of the coaches of the University of Zagreb team in the Vis Moot Competition.

## Ronald A. Brand

*Professor of Law and  
Director of the Center for  
International Legal  
Education, University of  
Pittsburgh School of Law.*  
Professor Brand teaches courses in International Business Transactions and Transnational Litigation, and an



Introduction to American Law course for foreign law students. He has published fourteen books and more than seventy articles, largely focused on issues of dispute resolution and international commercial relationships. With Harry Flechtner, he regularly coaches the Pitt Vis team, and has helped establish Vis teams at law schools in southeastern Europe and the Persian Gulf.

## Harry M. Flechtner

*Professor of Law,  
University of Pittsburgh  
School of Law*  
Professor Flechtner joined the faculty of the University of Pittsburgh School of Law in 1984. He teaches Contracts and Commercial Transaction in Goods (domestic and international sales and leases) as well as a seminar on International Sales Law, and he has coached the University of Pittsburgh team in the Willem Vis International Arbitration Moot 12 times. He is a four-time winner of the Law School's Excellence-in-Teaching Award and a recipient of the Chancellor's Teaching Award. He has published extensively on international and domestic commercial law, with particular emphasis on international sales law; he edited and updated the 4th edition (2009) of John Honnold's Uniform Law for International Sales under the 1980 United Nations Convention. He speaks frequently on commercial law topics, and has been cited by the Solicitor General of the United States as "one of the leading academic authorities on the [United Nations Sales] Convention." Professor Flechtner serves as a National Correspondent for the United States at the United Nations Commission on International Trade Law. He is a graduate of Harvard College, and received his J.D. from Harvard Law School and an M.A. in literature from Harvard University.



## Jack Graves

*Associate Professor of Law,  
Touro Law Center*  
Professor Graves is a member of the faculty at Touro Law Center, where he teaches Contracts, Business Organizations, Arbitration, and International Sales Law & Arbitration. Along with a variety of articles in the field, Professor Graves co-authored the casebook used in this course: International Sales Law and Arbitration: Problems, Cases, and Commentary. He also regularly coaches teams each year in the Willem C. Vis International Commercial Arbitration Moot (including Stetson – 1<sup>st</sup> place team orals 2005; and Touro – 2<sup>nd</sup> place team orals 2008). Before becoming a lawyer and then law professor, Graves was the President of an international business engaged in the design, manufacture and sale of goods.



## Margaret L. Moses

*Professor of Law and  
Director of International  
Programs, Loyola  
University Chicago*  
Professor Moses is Professor of Law and Director of International Programs at Loyola University Chicago. A scholar in the field of international commercial arbitration, her treatise on international commercial arbitration was published in 2008 by Cambridge University Press. She has participated as an arbitrator or advocate in arbitrations under the auspices of the ICC Court of Arbitration and the AAA's International Centre for Dispute Resolution, as well as in ad hoc arbitrations. In addition to arbitration, her areas of interest and research include international letters of credit, international business transactions, international trade finance and the right to a jury trial. Professor Moses heads Loyola's Vis Moot Arbitration program, which sends



students to compete in both Vienna and Hong Kong. She has a J.D. degree from Columbia University School of Law and a Ph.D. degree from Indiana University.

## Dr. Siniša Petrović

*Professor of Law,  
University of Zagreb*  
Dr. Petrović graduated and obtained his Ph.D. degree at the University of Zagreb. He is the author of numerous papers in the field of commercial law, company law, competition law, foreign investments and sports law. He was also the Vice Dean of the Faculty of Law from 1999–2001. From 1998 to 2003, he was a member and vice president of the Croatian Competition Council, and in 1995, was a member of the delegation of the Republic of Croatia during the Proximity Peace Talks in Bosnia and Herzegovina in Dayton, Ohio. He has been an arbitrator in several international commercial disputes and a member of the negotiating team for negotiations on accession of the Republic of Croatia to the EU.



## Dr. Nina Tepeš

*Associate Professor of Law,  
University of Zagreb*  
Dr. Tepeš teaches Commercial and Company Law. Her interests also include international dispute settlement and international commercial law. She is one of the coaches of the University of Zagreb team in the Willem C. Vis International Commercial Arbitration Moot. Prior to her present position, she was an associate professor at the Department of Private International Law, where she also taught courses in Alternative Dispute Resolution and European Private International Law.



Classroom in Zagreb

## Admissions and Credit

### U.S. AND CANADIAN STUDENTS:

Admission is open to any U.S. or Canadian law student who has completed one year of full- or part-time study, and who is in good standing at an ABA-approved law school. Students at law schools not approved by the ABA Standard 506, and whose admission is consistent with Standard 501, are also welcome to apply. The program is accredited by the American Bar Association, thereby entitling U.S. law students to course credit toward graduation at their respective home institutions. However, each applicant's school still has the discretion whether to accept the transfer of summer credits. While most schools will accept summer credits, each applicant should determine the policy of his or her school in advance. Applicants who are interested in using this summer credit to accelerate graduation should check with their Registrar's Office to determine whether this summer program meets residency requirements. It is unlikely that the credits in a foreign summer program can be used to accelerate graduation.

**“This summer program was the ultimate experience for me. It provided a great opportunity to learn about international commercial law and arbitration and use this knowledge in practice, to meet and communicate with people from around the world, and to spend a summer month in two of Croatia’s most beautiful cities.”**

**Anna Udartsova**  
*University of Donetsk - Ukraine*



**“The course was an excellent experience, not only because of the highly qualified professors and efficient staff, but also due to the diversity of students coming from different legal systems. This diversity permitted us to engage in interesting discussions and to see completely different approaches to the challenges presented by the course – each of which I found essential to the study of the international commercial law and arbitration.”**

**Ana Clara Viola Ladeira**  
*Federal University of Minas Gerais – Brazil*

### STUDENTS OUTSIDE U.S. AND CANADA

Admission is open to any student who has completed a basic course covering the law of general obligations, as part of a first degree or advanced degree, in a college or university accredited by the appropriate body of the place in which the college or university is located. In civil law jurisdictions, this would typically involve completion of a course in Civil Law covering general obligations, while in common law jurisdictions, this would typically involve completion of a basic course in Contracts. The intent of this requirement is simply to ensure that all students bring to the program a basic understanding of the nature of law governing general private obligations. The program is accredited by the European Credit Transfer System (ECTS). Any questions regarding transferability of credit to your home institution may be submitted by email to the University of Zagreb Faculty of Law at the following address: [summer\\_program@pravo.hr](mailto:summer_program@pravo.hr)

*Admission may also be open to attorneys or other law graduates (from any jurisdiction) on a space-available basis to audit classes or to take classes for continuing legal education purposes.*

*Photo bottom left: Students visiting with the Chief Justice of the Croatian Supreme Court*

## Tuition and Fees

### APPLICATION FEE:

Non-refundable – applied to the cost of the program: **US \$150**

### TOTAL PROGRAM FEES:

(including **5 credits**, housing, half board, round-trip bus travel from Zagreb to Zadar, and program excursions): **US \$5,000**

### *Timetable for Application and Payments*

Apply as soon as possible; **enrollment is limited to 36 students. Applications may be submitted as of November 15, 2010.**

Initial admissions decisions will be made in January 2011. Once 36 students are accepted, additional applicants will be placed on a waiting list.

### APPLICATION DEADLINE:

**April 1, 2011**, including non-refundable application fee of **\$150**. Late applications will be considered, and qualified applicants will be admitted on a space-available basis.

### BALANCE OF FEES:

**April 15, 2011** is the last day to pay the **\$4,850** balance of fees or provide a signed promissory note.

## Financial Assistance/Scholarships

### U.S. AND CANADIAN STUDENTS:

Each student must make his or her own arrangements for financial aid. If you plan to pay the balance of fees with financial aid proceeds, please contact your Financial Aid Advisor at your “home” institution.

Financial aid processing requires considerable lead time, so to ensure that the funds are received before you depart on your trip, please start the financial aid process at your school as soon as possible. A Consortium Agreement will need to be initiated by your institution's financial aid office, then completed by Touro Law Center, and returned to your school. Touro's Financial Aid Director is Michele Kaminski and she can be reached at 631-761-7021 or [mkaminski@tourolaw.edu](mailto:mkaminski@tourolaw.edu).

**“Now that I am back in Pittsburgh (after a whirlwind tour of Italy) I wanted to thank you for creating and executing such a great program in Croatia. I truly enjoyed my time and experience in Zagreb and Zadar, and would do it again in a second. The faculty’s passion for the program was obvious and you were always so responsive to us as students. I will definitely be recommending this program to my fellow students at Pitt and look forward to seeing how the program grows.”**

**Sarah Miley**  
*University of Pittsburgh - USA*

### STUDENTS OUTSIDE U.S. AND CANADA:

Financial aid may be available to students from certain countries outside the U.S. and Canada. If you are a qualified law student from outside the U.S. and Canada, but require financial assistance in order to attend the program, please contact Kate Anderson for more information:

[kanderson@tourolaw.edu](mailto:kanderson@tourolaw.edu)



*Nin and the coastal range in the background*

*The program sponsors reserve the right to modify or cancel the program for reasonable cause, including but not limited to insufficient enrollment, severe political instability, or any serious condition that may threaten the safety of the students. If the program is cancelled, any money paid by an applicant to the sponsoring schools will be fully refunded within 20 days, except for room and board and transportation payments utilized prior to the cancellation date. The program will endeavor to help each enrolled student attend a similar program, if the student so desires.*

# Application Procedures

## There are three methods of applying:

(1) Complete the online application at [www.tourolaw.edu/summerprograms](http://www.tourolaw.edu/summerprograms) and fulfill all of the Applications Requirements (see below). Once you transmit the completed application form, you will receive a confirmation notice on the screen. If you include your e-mail address as requested in the application form, you will receive a copy of the completed application in your e-mail inbox.

(2) Download and print a PDF file of the application from the Touro website, and mail the completed form to the address below, along with the Application Requirements (see below).

(3) Fill out the attached application on the following page. Mail the completed form to the address at right, along with the Application Requirements (see below).

## Application Requirements:

Upon submitting your Online Application, or along with your Printed Application, please send the following to the Application Address:

- 1) Non-refundable application fee of \$150 (to be credited toward the cost of the program), payable to 'Touro Law Center';
- 2) U.S. Students: Letter of good standing from your law school (please have your Registrar send this) or Non-U.S. Students: Letter of recommendation from a law school faculty member or dean and confirmation of completion of a basic course covering the law of general obligations;
- 3) Current résumé or curriculum vitae;
- 4) Legible, light photocopy of the first page of your passport;
- 5) Proof of health insurance and its applicability in Croatia;
- 6) U.S. Citizens only: Proof of online registration with United States Department of State for your travel in

Croatia during the program:  
<https://travelregistration.state.gov/ibrs/>

Once items 1-3 are received, applicants may be admitted to the program (if space is available). The remaining required items, must be submitted by the April 15<sup>th</sup> Balance of Fees due date in order to guarantee the seat in the program.

## Application Address:

Summer Law Program in Croatia  
Touro Law Center, 225 Eastview Drive,  
Central Islip, NY 11722 U.S.A.  
Attn: Kate Anderson

**“The month that I spent participating in this program was one of the most interesting and stimulating periods in my education. The program was incredibly interesting and informative, and the professors were extremely approachable. Spending a month with students from all around the world was a particularly interesting experience. I would highly recommend this summer program to anyone seeking an excellent combination of individual and team work, theory and practice, work and fun.”**

**Ksenija Grejić**  
*University of Zagreb - Croatia*



*Visiting Plitvice Lakes National Park*

# APPLICATION FORM

Institute in International Commercial Law and Dispute Resolution  
Summer Law Program in Zagreb and Zadar, Croatia • July 10 - August 6, 2011

*Please print clearly*

Full PASSPORT Name (First/Middle/Last): \_\_\_\_\_

PASSPORT Number and country of issue: \_\_\_\_\_

Social Security Number (U.S. Students): \_\_\_\_\_

Birth Date (MM/DD/YY): \_\_\_\_\_

Sex:  M  F

Citizenship:

U.S. Citizen  U.S. Permanent Resident

Non-U.S. Student, if so, Country: \_\_\_\_\_

Correspondence Address: \_\_\_\_\_

Telephone:

(Home) \_\_\_\_\_

(Cell) \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Permanent Address (if different from above): \_\_\_\_\_

Telephone (if different from above):

(Home) \_\_\_\_\_

Emergency Contact:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_

Relation to Applicant: \_\_\_\_\_

Present Law School: \_\_\_\_\_

School mailing address if outside U.S.: \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_



*Waterfalls at Plitvice Lakes National Park*

Please follow the Application Requirements listed on the previous page.

**Mail your application and other required materials to:**

Summer Law Program in Croatia  
Touro Law Center  
225 Eastview Drive,  
Central Islip, NY 11722 U.S.A.  
Attn: Kate Anderson



# CROATIA

ZAGREB • ZADAR

We invite you to join us in Croatia this summer — a country at the crossroads of Western Europe and the Balkans and poised for entry into the European Union — for an unforgettable educational experience.



**United Nations  
UNCITRAL**

## FOR MORE INFORMATION:

Kate Anderson, Summer Abroad Programs Coordinator,  
Touro Law Center: 631-761-7055 (phone), 631-761-7019 (fax),  
or [kanderson@tourolaw.edu](mailto:kanderson@tourolaw.edu) (e-mail)